

Marcon International, Inc.

NEWSLETTER

Phone: (360) 678-8880
Fax: (360) 678-8890
Telex: 4931464
Website: www.marcon.com

WINTER 2000

\$20.00 U.S., Canada & Mexico: One Year
\$25.00 Other Countries: One Year

The Millennium

Although the Millennium actually will not begin for another year, we are going to join everyone else and start celebrating January 2000. I think we all deserve it after two years of uncertainty and turmoil caused a deeper than expected Asian recession and depressed crude oil prices which fell to their lowest levels in more than a decade. In some offshore petroleum segments, activity fell by more than 70%. Most segments of the maritime industry reported substantially lower revenues in 1999, but seem to have bottomed out during Fall 1999 and are on the way back up.

The North American market remains strong and Europe is on the mend with GDP growth for the European Union forecast at 2.7%. Asian economies show definite improvement. Many of the more troubled countries, especially South Korea and Thailand, are making progress implementing financial reforms and their economies are expanding. Overall the world economy is expected to improve during 2000, assuming neither a major fallout from Y2K nor sky-rocketing oil prices which would increase the cost of doing business putting downwards pressure on earnings.

In general, crude oil prices should continue in the low-mid \$20/BBL level through 2000 with a possible peak in the high 20's, assuming OPEC maintains reasonable compliance and regulation of production quotas. Oil accounts for 40% of world commercial energy supplies and requirements could reach 110 million barrels per day by 2020. Major oil companies are expected to increase exploration budgets by 10-15% in 2000 and offshore rig utilization could exceed 90% in 2001. Day rates for offshore supply vessels should continue to improve slightly through mid-2000, starting first in the U.S. Gulf followed closely by the Far East, West Africa and Brazil. The North Sea and Mid-East will probably stay somewhat flat until the end of 2000. Charter rates for tugs are also expected to improve. On the West Coast of North America, the British Columbia and Hawaiian towing markets are still in the doldrums, but Alaska is picking up. On the U.S. East Coast, container traffic by tug and barge is increasing with Gunderson Shipyard delivering a new 343' x 94' 800TEU container barge to Columbia Coastal. Carriage of petroleum products in New England and the northeast is expected to remain relatively unchanged in 2000, although there will be some new double skin barges coming in and a few players are changing. Maritrans Inc. is moving its corporate headquarters from Philadelphia to Tampa, FL and signed an agreement to sell five barges

from 32,000 – 53,000BBL and three tugs to Vane Line Bunkering plus ten barges 55,000 – 155,000BBL and eight tugs to K-Sea Transportation (formerly Eklof).

Although activity from the 1997/8 upswing in supply boat construction is slowing, some projects continue. On the West Coast, Dakota Creek of Anacortes, WA is building three 10,192BHP 140' escort tugs for Crowley Marine with delivery 2000 at an estimated \$24 million. In the Gulf, Otto Candies is continuing their fleet renewal with three 150' tugs being built by Bender Shipbuilding of Mobile, AL (est. value \$5 million each) plus options pending for five additional boats. Bollinger Shipyards of Lockport, LA recently delivered one 105' harbor tug for E.N.Bisso with options pending for one more plus one 90' boat for Crosby Marine Transportation at an est. contract value of \$5 million each. Reinauer Maritime is having an ocean ATB tug for a new double skin 135,000BBL tank barge built at Alabama Shipyard in Mobile, AL with delivery abt. 12/99 plus it has options on three additional 135,000BBL ATB's. A similar ATB is being built on the West Coast at J.M. Martinac for Mobil. On the East Coast, Washburn & Doughty has built two 4,200HP z-drive tugs for Moran Towing with possible options for two additional. Bids are also being solicited by McAllister Towing for four 4,000HP harbor tugs. In the "oil patch" a total of 23 vessels are contracted, under construction or just being delivered including a new 234' PSV for Astromaritima of Brazil being built by Atlantic Marine for an estimated \$18 million with delivery 12/99; two 220-240' boats at Bender for Otto Candies at est. \$10.3 million each, one 183' Gulfcraft fast crew/supply for McCall/Seacor at abt. \$4 million, one 220' OSV at Houma Fabricators at US \$8 million; two 240' OSV's at Leevac for Hornbeck for January 2000 delivery at total \$16 million; two 220' OSV's for Candy Fleet at total \$20 million by Swiftships; fourteen supply and anchor handling tug suppliers at North American for Edison Chouest with deliveries from 12/99 through 5/00 totaling \$72.5 million plus contracts pending for seven additional vessels at \$119.2 million. We expect this new construction backlog to fall off during 2000, but as charter rates improve this slack in the yards will be taken up by older "cold-stacked" boats being brought out of lay-up requiring maintenance, repair and drydocking. As charter rates climb, and before we regain the "magical" number to support substantial newbuilding supply boats, we will probably see some owners opting to upgrade, stretch and repower older tonnage. In the tug market we expect to see additional ship-docking and escort tugs built worldwide, plus a few integrated tugs for new dry cargo or tank barges in the U.S. but orders for anchor-

(Continued on page 12)

Vessels for Sale and Charter Tug Boats

File	Dimensions	Machinery	HP	Built	Price
+ TG01017	17x7x-	1xGM4-53	105	-	22,500
	TG01072	26x10x4	1xGM4-53	105	83 18,000
+ TG01236	36x11x-	1xGM4-71	120	-	21,000
> TG01338	39x16x6	1xCATD333	137	-	Request
+ TG01822	22x9x-	1xGM6-71	165	-	36,500
> TG02033	35x10x5	1xGM6-71	165	-	20,000
+ TG02345	45x13x5	1xGM8V71	230	45	42,500
+ TG02449	50x15x-	1xGM8V71	230	76	105,000
+ TG02450	49x15x6	1xGM8V71	230	79	105,000
+ TG03004	34x11x4	1xCummins	290	51	12,500
★ TG03038	38x14x4	2xGM6-71	330	-	Request
> TG03376	76x18x10	1xLister	337	66	Request
+ TG03640	40x16x-	1xCummins	365 K	81	Request
+ TG04007	42x14x7	1xMurphy	350	86	160,000
★ TG04040	40x13x7	1xCATD343	365	67	Offer
	TG05006	49x17x7	2xGM8V71	460	71 250,000
+ TG05015	53x20x8	2xGM8V71	460	73	370,000
+ TG05016	56x14x6	2xGM8V71	460	43	65,000
> TG05041	40x15x5	2xGM8V71	460 K	62	141,500
+ TG05046	46x14x5	1xCummins	525	49	Request
+ TG05054	54x15x7	1xCAT3412	450	30	31,500
+ TG05059	51x15x5	2xGM6-110	500	55	100,000
> TG05444	44x15x-	1xMercedes	549	90	Request
> TG05447	48x15x7	1xCAT3412	540 K	79	Request
> TG06055	57x20x-	1xCummins	660	71	125,000
> TG06056	57x19x-	1xPoyaud	590	72	140,000
> TG06061	61x26x9	2xCAT3406	600	96	Request
> TG06064	65x17x-	2xLister	650	-	110,000
> TG06351	51x16x-	2xScania	632	74	Request
	TG06360	60x22x8	2xGM8V92	636	94 710,000
> TG06851	51x16x8	2xGM12V71	680	77	Request
+ TG06880	81x22x5	2xGM12V71	680	54	200,000
★ TG07020	71x20x10	2xGM12V71	680	62	235,000
> TG07026	79x23x10	2xCummins	700	91	265,000
> TG07027	79x23x10	2xCummins	700	91	265,000
> TG07039	39x13x-	1xMercedes	750	91	Request
★ TG07050	50x24x-	2xGM12V71	680	81	Request
> TG07069	61x19x-	2xCAT3406	700	95	230,000
> TG07077	64x19x-	2xCummins	700	96	230,000
+ TG07080	80x21x5	2xGM12V71	680	54	250,000
> TG07664	64x20x9	4xGM6-71	760	00	Request
> TG07665	65x21x10	2xCAT3406	760	96	340,000
> TG08016	61x17x8	2xGM12V71	680	43	Request
★ TG08023	81x23x9	1xEMD8567	900	43	160,000
+ TG08040	63x17x-	1xCAT3412	765	46	80,000

File	Dimensions	Machinery	HP	Built	Price
+ TG08055	55x19x7	2xCummins	800	57	375,000
★ TG08065	65x23x9	2xCATD353	850	69	Request
+ TG08076	74x19x8	1xCATD398	800	54	170,000
> TG08077	77x23x12	2xCAT3408	800	88	265,000
★ TG08562	62x18x9	1xCATD398	850	-	Request
+ TG08566	65x21x8	1xCATD398	850	65	210,000
+ TG08567	65x21x8	1xCATD398	765	66	165,000
> TG08875	76x22x10	2xCAT3408	886	94	315,000
> TG08876	76x22x10	2xCAT3408	886	94	315,000
> TG09052	52x18x-	1xCATD398	850 K	65	550,000
+ TG09063	63x17x9	1xCATD398	850 K	41	150,000
> TG09080	75x23x9	2xCAT3408	940 K	98	630,000
> TG09081	75x22x-	2xCAT3408	940	96	Request
> TG09086	85x20x10	1xB&W	880	56	210,000
★ TG09087	85x23x9	1xEMD12645	900	45	Request
+ TG09093	93x22x8	1xEMD12278	900	-	Request
> TG09094	95x25x12	1xBlackstone	850 K	66	Request
+ TG09097	97x25x14	1xEMD12567	950	56	Offer
> TG09105	105x25x1	2xGM16V71	910 K	79	525,000
	TG09159	59x20x7	2xGM16V71	910	58 475,000
> TG09477	76x23x10	2xCAT3408B	940	94	300,000
> TG09777	75x21x9	2xCAT	940 K	92	Request
> TG10005	101x29x8	1xSKL	920	90	590,000
★ TG10008	103x26x11	1xEMD12278	1185	53	210,000
> TG10009	75x23x10	2XCAT3412	1000 K	91	430,000
> TG10015	75x23x-	2xCAT3412	1000 K	91	430,000
+ TG10016	94x25x12	1xE'prise	1000	42	175,000
> TG10053	53x16x-	1xCATD398	850 K	75	285,000
> TG10068	69x23x8	2xCummins	1000 K	97	720,000
> TG10077	75x21x6	2xCummins	1000	92	375,000
	TG10083	80x22x11	1xKalenberg	-	08 Request
> TG10087	76x22x-	2xYanmar	1060	93	325,000
> TG10090	75x23x12	2xCAT3412	1000	91	Request
> TG10105	104x28x14	1xSulzer	1000	44	315,000
> TG10109	109x27x14	1xDeutz	1000 K	66	Request
> TG11002	82x22x11	2xCATD379	1130	73	80,000
> TG11013	85x22x11	1xCATD399	1125 K	56	190,000
> TG11075	76x24x9	2xCATD397	1000	61	Request
> TG11079	86x25x-	2xYanmar	1180	95	430,000
> TG11082	82x24x11	2xYanmar	1100	93	431,500
> TG11084	84x-x-	1xB&W	1160	51	215,000
> TG11094	93x24x-	1xBlackstone	1125	85	Request
+ TG11267	75x23x14	1xCATD399	1125 K	71	Charter
+ TG11275	75x23x14	1xCATD399	1125 K	71	Charter
> TG11382	82x22x11	2xCATD379	1130	78	80,000
+ TG12000	82x21x10	1xCATD399	1125	42	50,000
★ TG12002	101x24x12	2xE'prise	1200	39	105,000
> TG12076	75x23x12	1xMWM	1250	70	Request
> TG12077	76x24x10	2xCummins	1200	96	360,000
> TG12081	81x25x12	2xCummins	1200	98	580,000
> TG12087	85x23x9	1xEMD12645	1200	-	Request
> TG12090	96x26x13	1xCrossley	1200	60	Request

Details believed correct, not guaranteed. Offered subject to prior sale or

Marcon Newsletter

Tug Boats Continued

File	Dimensions	Machinery	HP	Built	Price
> TG12091	88x26x12	2xCummins	1200	96	630,000
> TG12092	89x26x12	1xSulzer	1200	75	Request
> TG12099	92x26x13	1xMGO	1250 K	60	Request
> TG12105	88x26x12	2xCummins	1200	98	790,000
> TG12112	102x26x12	2xBlackstone	1200	59	215,000
+ TG12115	107x27x14	1xFairbanks	1200	54	60,000
> TG12119	82x24x10	2xCAT3412	1248	93	370,000
> TG12135	135x31x15	2xRusski	1200	76	350,000
> TG13024	85x24x11	2xVoith	1020	67	420,000
+ TG13069	69x24x10	2xGM16V92	1200 K	79	895,000
> TG13070	70x22x-	1xWichmann	1320	17	Request
> TG13074	74x25x1	2xCummins	1350	91	600,000
> TG13081	81x28x10	2xCAT3412	1341 K	99	Request
> TG13091	89x25x-	2xStork	1250	63	275,000
> TG13097	97x27x12	1xDeutz	1360 K	72	460,000
> TG13098	95x25x-	2xLister	1320	60	Request
★ TG13106	105x25x14	2xCleveland	1360	45	200,000
TG14060	60x20x9	2xCATD379	1130	70	Request
> TG14083	84x23x11	1xDeutz	1360	62	390,000
> TG14085	85x26x13	2xMitsubishi	1440	99	610,000
> TG14090	90x31x12	2xGM12V149	1400	78	Request
+ TG15002	87x24x13	1xEMD12645	1500 K	43	370,000
TG15070	70x24x10	2xCAT3412	1500 K	98	Request
★ TG15080	80x23x-	1xEMD12645	1500	44	Charter
> TG15082	79x25x12	2xMitsubishi	1500	98	900,000
+ TG15087	87x24x12	1xEMD12645	1300	43	240,000
> TG15102	98x27x13	1xFairbanks	1500 K	62	352,500
> TG15105	95x24x-	1xCrepelle	1500	74	Request
> TG16003	98x26x-	2xMAN	1600 K	53	265,000
> TG16015	98x25x16	2xBolnes	1600 K	59	Offer
> TG16091	89x28x12	2xYanmar	1600	94	Request
> TG16094	92x26x12	2xDeutz	1652	86	Request
> TG16103	102x30x10	1xMAN	1961	78	Request
> TG16104	100x30x11	1xDeutz	1578 K	64	160,000
TG16107	105x27x14	2xEMD16278	1640	57	100,000
> TG16109	105x30x10	2xMAN	1689	78	Request
> TG16110	89x25x-	2xDeutz	1600 K	58	Request
+ TG17007	100x25x15	2xCAT3512	1800	46	350,000
> TG17099	95x28x-	2xDorman	1796	97	810,000
> TG18008	95x24x11	2xGM16V149	1800	65	325,000
> TG18076	78x26x11	2xGM16V149	1800	81	Charter
> TG18086	87x28x12	2xGM16V149	1800 K	81	Charter
TG18090	90x26x13	2xCummins	2000	81	1,385,000
★ TG18165	165x36x-	1xFairbanks	1875	35	90,000
> TG19060	60x22x9	2xCAT3508	1920 K	96	1,200,000
> TG19091	92x28x13	1xFiat	1972	69	Request
+ TG20005	118x27x15	1xEMD16567	2000	63	Charter
> TG20090	90x26x11	2xNiigata	2000	82	Request
> TG20091	90x27x-	1xDeutz	2000	68	Request

File	Dimensions	Machinery	HP	Built	Price
★ TG20101	125x28x17	1xE'prise	2000	57	575,000
> TG20102	102x29x-	1xDeutz	1972 K	71	Request
> TG20111	101x29x15	1xDeutz	2000 K	67	375,000
> TG20112	107x30x13	2xRuston	2024	66	Request
> TG20113	101x29x15	1xDeutz	2000 K	67	475,000
> TG20117	105x28x-	2xRuston	2040	66	280,000
> TG20118	95x29x13	2xWartsila	2000	98	1,365,000
★ TG20125	125x28x17	1xE'prise	2000	57	575,000
> TG20131	132x32x15	2xMirrlees	2096	63	Request
> TG21002	116x29x13	1xMirrlees	1810 K	68	Request
> TG21069	70x25x-	2xCAT3508	2100 K	99	Request
> TG21072	72x24x12	2xCummins	2100 K	95	2,000,000
+ TG21101	101x27x13	1xEMD12645	2150	55	525,000
> TG21104	98x30x14	2xCAT3512	2100 K	93	Request
> TG21108	107x31x16	1xRuston	2410 K	72	Request
TG22004	105x30x15	2xCATD399	2250	76	2,000,000
> TG22079	79x29x9	2xCAT3508	2200	97	Request
> TG22088	81x24x7	2xNipatsu	2200 K	66	Request
> TG22096	94x30x14	2xCATD399	2250 K	81	Request
> TG22107	107x31x16	1xRuston	2200	72	685,000
> TG22113	113x30x17	2xMirrlees	2000	68	Request
+ TG22115	115x31x17	1xCAT3606	2475 K	65	Request
★ TG22121	121x32x17	1xEMD16645	2200	65	Request
> TG22511	100x26x15	1xMWM	2250 K	74	Request
TG23098	97x27x15	2xCATD399	2250	77	1,400,000
> TG23126	126x26x20	1xDeutz	2375 K	57	Request
> TG24004	91x29x12	2xNiigata	2400 Z	72	335,000
> TG24028	89x28x13	2xYanmar	2400	91	900,000
> TG24087	87x28x11	2xDaihatsu	2400 Z	70	Offer
> TG24103	95x28x17	2xYanmar	2400	95	1,300,000
> TG24112	105x30x10	1xNohab	2466	81	Request
TG24119	97x30x12	3xGM12V149	2400	84	Request
TG24120	105x31x15	2xYanmar	2400	94	Request
+ TG24144	143x34x-	2xGM12278	2400	44	850,000
> TG24155	115x36x16	2x-	2400	-	Request
> TG25108	100x28x-	1xPolar	2480	69	Request
> TG25115	116x30x15	2xSulzer	2500	90	Request
> TG25117	119x33x16	1xDeutz	3000	69	Request
> TG25118	117x26x8	4xGM16V71	2100 K	69	685,000
> TG25123	118x30x14	2xNiigata	2500 K	76	840,000
> TG25124	125x30x-	2xNiigata	2500 K	76	Request
TG25600	95x28x13	2xGM16V149	2560	75	Request
> TG26098	98x29x-	2xRuston	2676	84	Request
> TG26104	104x28x12	2xYanmar	2600 Z	77	Request
> TG26108	107x31x14	2xDaihatsu	2600	82	1,100,000
+ TG26109	107x26x-	2xGM16V149	2560	54	Request
> TG26129	125x31x13	1xRuston	2640 K	76	415,000
+ TG27001	106x29x15	2xCAT3512B	3000	67	Request
> TG27073	74x24x12	2xCAT3512	2718 K	95	Request
> TG27082	82x30x15	2xCAT3512	2720	97	Request
> TG28105	104x32x16	2xMAK	2800	70	Request
> TG28107	106x29x-	2xRuston	2790	65	Request

Tug Boats Continued

File	Dimensions	Machinery	HP	Built	Price
> TG28129	128x33x16	2xRuston	2800	67	610,000
> TG29082	82x28x13	2xCAT3512	2890 K	98	2,600,000
> TG30082	82x28x15	2xCAT3512	3000	New	Request
> TG30096	95x30x-	2xCAT3512	3150	99	Request
> TG30099	99x29x13	2xDaihatsu	3000 Z	84	Request
> TG30102	105x31x17	2xEMD12567	2800	75	Request
> TG30118	118x27x15	2xEMD12645	3000	64	1,600,000
+ TG30128	102x27x15	2xEMD12645	3000	-R	Request
> TG30136	98x29x12	2xNiigata	3000 Z	87	Request
> TG30141	124x32x16	2xMAN	3000	72	Request
> TG31102	102x29x-	2xNiigata	3100	91	Request
> TG32091	92x29x12	2xFuji	3200 K	72	580,000
> TG32105	100x31x14	2xStork	3200	-	Request
> TG32122	122x28x15	2xNiigata	3200 K	76	Request
> TG32124	120x30x13	2xDaihatsu	3200	84	Request
> TG33001	120x32x-	2xRuston	3380 K	69	Request
> TG33089	88x30x13	2xDeutz	3358 Z	90	Request
> TG33130	130x31x-	2xFuji	3300	76	Request
> TG34112	112x32x13	2xNiigata	3400	81	Request
> TG34114	112x32x-	2xFuji	3400	81	Request
> TG34125	125x34x14	2xNiigata	3400	85	Request
> TG34129	127x29x15	1xRuston	3400	71	575,000
> TG35001	124x36x16	1xRuston	3520	76	Request
> TG35122	122x34x16	1xRuston	3520 K	76	Request
> TG36003	102x30x13	2xHanshin	3600 K	70	185,000
> TG36112	112x30x13	2xYanmar	3600 Z	94	Request
> TG36117	117x31x14	2xPielstick	3600	93	Request
> TG36118	119x33x14	2xNiigata	3600	86	Request
+ TG36122	123x30x18	1xEMD20645	3600	43	Request
> TG39002	139x34x17	2xEMD16645	3900	76	2,335,000
> TG39115	115x33x15	2xWichmann	3920	77	Request
> TG39135	135x34x19	2 x English El.	3900	71	1,400,000
> TG39139	139x39x17	2xEMD16645	3900	76	2,590,000
> TG39150	151x33x19	2xEMD16645	3900	-	Request
> TG40004	121x35x16	2xYanmar	4000 K	96	Request
> TG40075	80x30x13	2xMitsubishi	3550 Z	98	3,700,000
★ TG40086	90x41x16	3xCummins	4350	98	Request
> TG40093	94x34x17	2xNiigata	4000 Z	94	Request
> TG40110	110x32x18	2xStork	3500	75	Request
> TG40126	121x35x16	2xYanmar	4000	96	Request
> TG40130	111x35x16	2xWartsila	4000	98	1,900,000
> TG40144	102x31x16	2xYanmar	4000 K	98	Charter
> TG40145	144x35x17	2xAllen	3852	72	Request
> TG40146	146x33x17	2xEMD16645	3900 K	97R	Request
> TG40148	140x34x17	2xE'prise	4000	69	790,000
> TG40165	166x31x17	2xWartsila	4200 Z	95	1,000,000
> TG41120	120x35x19	2xB&W	4080 K	79	2,590,000
> TG42104	105x31x17	2xWartsila	4200 Z	95	Request
> TG42106	100x33x16	2xCAT3516	4200	98	Request

File	Dimensions	Machinery	HP	Built	Price
> TG42126	126x33x16	2xMWM	4200 K	76	1,850,000
> TG43138	138x37x19	2xMAK	4300	73	Request
> TG43171	171x36x19	2xEMD12645	4300 K	72	Request
> TG43410	109x32x16	2xRuston	4340 Z	87	Request
> TG45178	178x40x21	2xMirrlees	4500	74	Request
+ TG45205	205x39x-	4xCATD399	4500	44	Offer
> TG46119	119x37x19	2xRuston	4600	85	Request
> TG49116	116x35x17	2xCAT3606	4960	New	Quote
> TG50131	131x33x17	2xAlpha	4960	75	Request
> TG50150	150x33x18	2xNordberg	5000	86R	Charter
> TG52117	117x33x15	2xNiigata	5200 K	73	750,000
> TG52120	121x31x14	3xYanmar	5200	83	Request
> TG52133	133x39x20	2xFuji	5200	77	Request
> TG53179	179x40x20	2xDeutz	5340	67	Request
> TG56146	146x37x17	2xMWM	5600 K	74	Request
> TG56148	148x36x20	2xBergen	5600 K	73	Request
★ TG57005	120x32x15	2xEMD16645	5750	61	Request
★ TG57006	120x32x15	2xEMD16645	5750	63	Request
> TG57181	181x77x30	2xEMD16645	5750	75	3,100,000
> TG58155	156x39x18	2xEMD16645	5750 K	77	Request
> TG65155	155x40x18	2xMAK	6520	82	Request
> TG66225	226x54x26	2xICM	6600	-	Request
> TG69239	234x90x30	2xRusski	6909	83	Request
> TG72008	154x40x18	2xB&W	7200 K	84	Request
> TG72140	140x40x19	2xEMD16710	7200 K	98	Request
> TG72154	154x40x21	2xMirrlees	7200 K	76	850,000
> TG74148	148x42x20	2xAlco	7460	77	Request
> TG80149	150x40x20	2xAlco	8000 K	88	Request
> TG80150	151x43x18	2xPielstick	8000	78	Request
> TG80151	151x43x18	2xPielstick	8000	78	Charter
> TG80152	146X35X16	2xMAK	8000	75	Request
> TG99005	180x48x17	2xWartsila	9000	77	Request
> TG99012	321x52x-	2xPielstick	20800	79	Charter
> TG99015	335x52x21	2xB&W	13588	82	Charter
> TG99308	308x51x28	2xWartsila	14366 K	98	Charter
> TG99321	321X52X26	2xPielstick	23900	79	Charter

Push Boats

File	Dimensions	Machinery	HP	Built	Price
TP01825	25x12x4	1xGM671	165	99	Request
+ TP03341	40x16x-	2xGM1671	330	-	39,000
TP03647	48x16x7	2xGM6-71	330	76	Request
TP05001	38x17x-	2xGM8V71	460	58	95,000
+ TP05026	50x17x6	2xGM8V71	460	70	Request
+ TP05037	38x17x-	2xGM8V71	460	44	Offer
+ TP05250	50x16x-	2xVolvo	524	70	105,000
TP05622	56x22x-	2xCATD343	760	66	105,000
TP06350	50x21x8	2xGM8V92	636	80	Request
> TP06575	75x20x6	1xIsotta	650	-	Request

Details believed correct, not guaranteed. Offered subject to prior sale or

Marcon Newsletter

Push Boats Continued

File	Dimensions	Machinery	HP	Built	Price
TP06851	51x16x6	2xGM12V71	680	-	Request
TP07001	46x22x-	2xGM12V71	680	72	415,000
+ TP07036	36x14x-	2xCAT3406	700	-	190,000
TP07058	50x15	2xGM8V71	460	99	195,000
> TP07519	75x20x7	2xDAF	700	-	Request
TP08061	61x22x	2xCAT353	760	68	450,000
★ TP08062	60x15x6	2xGM8V71T	800	98	275,000
+ TP08066	65x18x-	1xCAT398	850	-	105,000
> TP09075	75x20x8	2xGM	900	-	370,000
TP09076	75x22x-	1xGM16V149	900	61	Offer
TP09080	80x35x7	1xEMD8645	900	75	158,000
+ TP10065	65x18x-	2xCummins	1000	-	315,000
> TP10067	66x20x6	1xDeutz	1000	-	340,000
> TP10076	75x18x5	2xGM	1000	-	525,000
TP12000	60x20x-	3xCummins	1200	86	525,000
TP12008	65x24x-	2xGM16V92	1200	82	585,000
TP12056	56x22x8	1x-	12000	-	Request
> TP12075	75x20x7	2xGM	1200	-	525,000
★ TP13063	65x26x-	2xGM12V149	1375	97	875,000
> TP13075	76X21X6	2xMitsubishi	1300	-	630,000
TP16090	90x25x-	2xEMD8-567	1600	57	680,000
★ TP18028	75x28x-	2xGM16V149	1800	-	920,000
TP18070	70x28x-	2xGM16V149	1800	83	1,100,000
TP18080	80x30x10	2xGM16V149	1800	71	750,000
TP18118	118x27x-	2xGM16V149	1800	52	Offer
+ TP20086	86x30x12	2xEMD8645	1950	74	Request
★ TP20143	143x29x9	2xEMD12567	2000	45	Request
TP26140	140x25x-	2xEMD12-645	2600	55	Request
TP29000	86x30x-	2xEMD12567	2900	57	425,000
TP37150	150x35x-	2xAlco	3720	48	165,000
TP38000	142x34x-	2xEMD16645	3800	49	Request

Deck Barges

File	Dimensions	Remarks	Built	Price
+ DB01010	15x10x7	Sectional	-	Request
+ DB01510	20x10x7	Sectional	-	14,500
> DB01810	18x10x6	Sectional	-	Request
+ DB02004	20x10x7	Sectional	-	21,500
+ DB03112	32x13x3	Inland	-	16,000
+ DB04001	40x10x7	Sectional	-	34,500
★ DB04010	40x10x5	Sectional	-	Request
+ DB04012	40x10x6	Inland	-	23,000
★ DB04048	40x8x4	Inland	New	Quote
★ DB04055	40x12x5	Sectional	New	Quote
+ DB04807	48x7x5	Sectional	-	7,500
+ DB05634	56x28x4	Inland	-	37,000

File	Dimensions	Remarks	Built	Price
★ DB05655	56x55x8	Inland	-	Request
> DB07832	78x32x6	Inland	-	130,000
> DB07852	78x52x-	Ocean	-	Request
★ DB09027	90x27x9	Inland	52	87,500
DB09045	90x45x7	Inland Spud	-	Request
> DB09139	92x39x9	Inland Spud	-	235,000
+ DB10046	100x45x8	Inland	-	90,000
★ DB10300	105x34x9	Inland	-	47,500
★ DB10333	1054x35x9	Inland	52	47,500
+ DB10447	104x47x8	Inland Work	60	Request
+ DB10501	104x29x8	Inland	44	37,500
DB11027	110x26x7	Inland	56	25,000
DB11028	110x28x8	Inland - 2	58	45,000
DB11033	110x30x7	Inland	-	Request
DB11039	110x30x7	Inland Spud	-	Request
+ DB11041	110x30x-	Inland	44	45,000
+ DB11043	110x30x8	Inland	70	79,000
+ DB11044	110x30x7	Inland	43	132,000
+ DB11045	110x34x11	Inland	44	37,500
+ DB11047	110x54x11	Inland	-	Charter
+ DB11055	110x32x-	Inland	-	Request
★ DB11058	110x34x11	Inland	45	65,000
★ DB11059	110x34x12	Inland	-	47,500
+ DB11232	112x32x9	Inland	61	63,500
> DB11236	113x35x11	Ocean	76	110,000
> DB11240	112x40x6	Inland	-	Request
DB11292	112x92x11	Inland	-	395,000
★ DB11400	114x34x9	Inland	-	37,500
★ DB11434	114x34x9	Inland	-	58,000
DB11543	115x40x-	Inland	-	120,000
★ DB11634	116x34x11	Inland House	68	185,000
> DB12003	120x30x-	Inland Spud	-	Request
> DB12055	120x35x-	Inland	-	118,000
★ DB12059	120x35x12	Inland House	71	125,000
DB12063	120x30x7	Inland	-	Request
+ DB12067	120x30x7	Inland	-	Request
DB12087	120x50x7	Inland Spud	-	Request
★ DB12091	120x60x9	Inland Crane	45	105,000
> DB12140	120x40x8	Ocean	82	Request
★ DB12802	128x32x8	Inland	-	42,000
+ DB13004	130x40	Inland	44	21,000
DB13052	130x52x8	Ocean Spud	New	Quote
+ DB13634	136x34x8	Inland	-	Request
DB13636	136x36x9	Inland	-	70,000
+ DB13853	138x50x-	Inland	-	30,000
+ DB14002	140x34x10	Inland	43	37,500
DB14046	140x40x9	ex-Ocean	72	121,000
DB14050	140x40x9	Ocean	New	Quote
> DB15000	150x50x10	Ocean	96	365,000
+ DB15003	150x42x12	Ocean	68	340,000
+ DB15023	150x42x11	Coastal	64	Request
DB15032	150x32x8	Inland	-	90,000

Marcon Newsletter

Phone: (360) 678-8880 E-mail: info@marcon.com
 Fax: (360) 678-8890 Website: www.marcon.com
 Telex: 4931464

Deck Barges Continued

File	Dimensions	Remarks	Built	Price
+ DB15051	150x48x10	Inland	67	Request
> DB16445	164x56x10	Inland	96	Request
> DB16550	165x44x10	Inland Chip - (3)	63	125,000
> DB16638	166x38x-	Inland	-	Request
DB17536	175x37x9	Inland	-	132,500
DB17537	175x36x10	Coastal	72	132,500
> DB17644	175x44x13	Coastal	59	370,000
+ DB17942	179x42x12	Inland	-	237,500
> DB18007	180x50x10	Ocean	92	370,000
> DB18009	180x50x11	Ocean	87	250,000
> DB18033	180x50x10	Ocean - (2)	91	Request
+ DB18041	180x54x12	Ocean	80	790,000
> DB18047	180x46x11	Inland Chip -(4)	65	160,000
> DB18054	180x50x10	Ocean	94	Request
+ DB18059	180x54x12	Ocean	81	840,000
> DB18065	180x50x10	Ocean	90	150,000
> DB18066	180x50x10	Ocean	90	150,000
> DB18072	180x56x12	Ocean	98	342,500
> DB18073	180x50x12	Ocean - (2)	96	200,000
> DB18074	180x56x12	Ocean	96	230,000
> DB18075	180x50x12	Ocean	97	190,000
DB18076	180x54x12	Ocean	-	620,000
DB18077	180x54x12	Ocean - (2)	-	580,000
DB18078	180x54x12	Ocean	New	Request
> DB18079	180x56x12	Ocean	98	310,000
+ DB18142	181x42x11	Inland	68	Request
> DB18545	185x45x10	Inland	-	155,000
+ DB19001	190x50x12	Inland House	72	Charter
> DB19059	190x59x13	Coastal	-	Request
+ DB19251	192x52x13	Ocean	-	840,000
+ DB19400	194x50x12	Inland House	69	Charter
DB19538	195x35x12	Ocean	New	Quote
DB19540	195x35x11	Inland	60	90,000
> DB19654	197x54x11	Ocean	87	Request
> DB19665	197x66x13	Ocean - (3)	82	Request
> DB19672	197x72x12	Ocean	92	Request
> DB19673	197x72x13	Ocean	97	1,500,000
DB20012	200x100x12	Inland	-	105,000
DB20041	200x40x10	Inland	-	Request
> DB20043	200x43x-	Inland	-	Request
+ DB20065	200x54x13	Ocean	66	575,000
DB20066	200x52x15	Ocean	69	400,000
> DB20067	200x56x13	Ocean	96	Request
+ DB21057	210x54x13	Ocean	61	420,000
> DB21059	210x56x12	Ocean	91	Request
> DB21065	210x60x12	Ocean	97	Request
> DB21449	214x49x11	Ocean	91	450,000
> DB22000	220x60x14	Ocean - (2)	97	310,000
DB22048	220x48x11	Inland	-	265,000

File	Dimensions	Remarks	Built	Price
DB22052	220x54x14	ex-Ocean	92	945,000
> DB22060	220x60x14	Ocean	99	Request
> DB22061	220x60x12	Ocean	96	285,000
> DB22062	220x60x14	Ocean	96	294,000
> DB22066	220x60x14	Ocean - (2)	66	285,000
> DB22067	220x60x14	Ocean	97	300,000
> DB22068	220x60x14	Ocean	92	Request
> DB22072	220x72x12	Ocean	58	650,000
+ DB22464	224x64x14	Ocean House	78	Charter
> DB23060	230x60x12	Ocean	90	290,000
+ DB23650	236x50x14	Ocean	66	1,000,000
DB24005	240x72x16	Ocean	77	1,365,000
> DB24010	240x80x16	Ocean	89	Request
DB24011	240x50x12	Ocean - (2)	83	Charter
> DB24015	240x80x16	Ocean	93	Request
DB24051	240x50x11	Inland	50	132,500
> DB24064	240x60x14	Ocean	99	520,000
+ DB24161	242x60x15	Ocean House	76	1,250,000
+ DB24848	248x48x12	Inland	54	420,000
+ DB25012	250x75x16	Ocean	76	Request
> DB25016	250x72x16	Ocean	76	Charter
> DB25041	251x37x-	Inland - (3)	71	Request
+ DB25048	250x48x15	Inland	45	175,000
> DB25080	250x80x16	Ocean - (2)	92	600,000
> DB25085	250x80x16	Ocean	98	750,000
> DB25094	250x76x17	Ocean	69	895,000
+ DB25368	253x68x16	Ocean House	80	Charter
★ DB26041	260x40x9	Inland Spud	55	300,000
★ DB26049	260x48x13	Inland APL	44	Request
DB26051	260x48x15	Inland	-	Request
+ DB26052	260x52x19	ex-Ocean	60	630,000
+ DB26054	260x54x28	ex-Ocean	-	315,000
> DB26880	268x80x18	Ocean	75	Request
> DB27077	270x70x16	Ocean	97	525,000
> DB27080	270x70x16	Ocean	94	315,000
> DB27082	270x70x16	Ocean - (2)	96	350,000
> DB27089	270x70x16	Ocean	96	410,000
> DB27277	270x70x16	Ocean - (2)	94	630,000
> DB28081	280x80x18	Ocean	98	1,050,000
> DB28248	283x48x18	Inland	-	230,000
> DB28276	282x75x16	Ocean	98	715,000
+ DB28278	282x78x18	Ocean	78	Request
> DB28560	285x60x16	Inland	57	1,060,000
> DB28561	285x60x16	Inland	57	565,000
+ DB28579	285x78x18	Ocean	New	Quote
+ DB28750	287x50x-	Inland	45	Request
> DB29011	290x118x18	Ocean - (2)	98	Request
DB29080	290x90x20	Ocean	77	1,050,000
DB29081	290x90x20	ex-Ocean - (2)	76	1,050,000
> DB29589	295x89x21	Ocean	76	Charter
> DB30003	300x90x21	Ocean	76	Request
> DB30015	300x90x20	Ocean - (2)	76	Request

Details believed correct, not guaranteed. Offered subject to prior sale or

Marcon Newsletter

Deck Barges Continued

File	Dimensions	Remarks	Built	Price
> DB30028	300x90x20	Ocean	74	Request
> DB30033	300x80x18	Ocean	94	Charter
> DB30034	300x90x20	Ocean	76	Request
> DB30082	300x80x18	Ocean	97	750,000
> DB30085	300x84x19	Ocean	98	3,300,000
> DB30090	300x90x19	Ocean	93	Request
> DB30094	300x90x17	Ocean	94	Request
> DB30095	300x90x20	Ocean	84	Request
> DB30098	300x100x20	Ocean	82	1,310,000
> DB31105	312x106x21	Ocean	94	Request
> DB31581	315x62x17	Inland	61	Request
> DB32899	328x21x23	Ocean	75	Request
> DB33010	330x100x20	Ocean	99	Request
> DB33011	330x100x20	Ocean	99	Request
+ DB33076	330x76x18	Inland	63	685,000
> DB33082	330x80x18	Ocean - (2)	96	Request
> DB33096	330x96x20	Ocean	94	Request
> DB33097	330x96x20	Ocean - (2)	99	Request
> DB33098	330x96x19	ex-Ocean - (2)	97	Charter
> DB34163	342x64x24	Propelled	82	Request
> DB34452	344x52x13	Propelled	-	Request
> DB35292	352x92x21	Ocean Work - Ice	75	Request
> DB36098	360x98x-	ex-Ocean - 2	65	Request
> DB36100	361x100x23	Ocean	78	Request
★ DB36640	366x40x11	Inland	-	157,500
> DB36754	367x54x18	Ocean	84	300,000
> DB36976	369x76x23	Coastal	65	3,500,000
> DB37253	372x53x19	Inland	27	335,000
> DB39301	394x131x25	Ocean	77	Request
+ DB39880	398x80x25	ex-Ocean	76	Request
> DB40003	400x100x24	Ocean	75	1,900,000
> DB40008	400x120x25	Ocean	77	1,500,000
★ DB40012	400x100x25	ex-Ocean	76	Request
★ DB40013	400x76x20	Ocean Rail	68	Request
★ DB40017	400x100x25	Ocean	76	Request
★ DB40018	400x100x20	ex-Ocean	75	Request
★ DB40020	400x100x-	Ocean	75	Request
+ DB40076	400x76x20	Ocean	70	Request
+ DB40077	400x76x20	Ocean	69	Request
+ DB40104	400x100x20	ex-Ocean	70	Request
+ DB40108	400x100x-	Ocean	New	Quote
> DB40199	400x100x25	Ocean Sub	76	Request
> DB40590	405x90x20	Ocean	76	Request
> DB40655	407x56x-	Coastal	92	Request
★ DB41710	417x105x20	Ocean Ro-Ro	76	Request
+ DB43857	437x56x28	Inland	-	150,000
> DB45202	463x118x29	Ocean Sub	-	Charter
> DB45400	455x100x30	Ocean	77	Request
> DB60000	600x155x38	Ocean	78	Request

Derrick Barges

File	Dimensions	Remarks	Built	Price
+ DK05618	56x18x3	A-Frame	39	60,000
DK06025	60x18x5	35T w/boom	88	265,000
> DK07961	80x61x10	100T Sheer	79	Offer
DK09040	90x40x7	Excavator	-	235,000
★ DK10040	100x40x9	Clyde 20T	62	315,000
> DK10444	104x44x-	150T	96	220,000
★ DK10738	107x38x10	Bucyrus Erie 71B	-	190,000
> DK11041	110x40x8	Manitowoc 4500	57	Request
★ DK11051	11x50x-	Pedestal	-	800,000
★ DK11053	110x48x12	BE-80B	-	630,000
+ DK11054	110x52x10	120T American	-	735,000
> DK11152	111x52x-	30T/15T SWL	53	Request
+ DK11252	112x52x9	100T Manitowoc	45	Charter
+ DK12006	116x33x7	BE-51B	-	Request
★ DK12040	120x40x12	BE-88B Crawler	59	265,000
★ DK12045	120x45x9	Inland Spud	93	265,000
★ DK12060	120x60x10	Inland	-	130,000
+ DK12070	120x70x12	140T Dravo	-	1,160,000
+ DK12131	121x31x8	25T American	41	250,000
> DK13043	130x43x10	Inland	65	Request
> DK13262	132x62x9	100T	64	525,000
> DK13645	136x43x9	Self-propelled	51	Request
> DK13650	136x50x9	75T @ 65'	64	580,000
+ DK14085	140x84x15	200T	17	370,000
> DK14465	144x65x9	100T/Revolving	84	Request
★ DK15060	150x60x8	320T A-Frame	-	405,000
DK15252	152x52x12	Lima	64	Request
> DK15773	157x74x9	American - 200T	91	Request
> DK15972	159x70x14	150T	-	Request
> DK16001	160x60x12	American	91	Request
DK16055	160x54x12	150T	88	Request
+ DK16059	160x60x12	Manitowoc 390	96	Charter
> DK17275	172x75x13	300T A-Frame	73	Request
> DK18049	180x50x10	5170 Crawler	88	Request
★ DK18070	180x70x11	150T A-Frame	58	350,000
> DK18072	180x72x12	Semi Sub/350T	79	Request
> DK18462	184x62x-	400T Sheer	75	Request
DK19982	202x83x16	Demag CC 2000	73	2,500,000
> DK20969	209x70x16	Self-propelled	81	Request
> DK21576	215x76x15	302T Paceco	74	Request
+ DK22578	225x78x15	400T	76	Request
> DK23075	230x75x18	PHB 350	78	Request
> DK24668	246x68x17	100T	80	Request
> DK24978	249x79x-	500T A-Frame	69	Request
> DK25070	225x68x15	100T/Quarters	82	Request
> DK26200	262x118x20	1500T Sheerleg	78	Request
> DK26978	268x78x15	150T A-Frame	71	Request
+ DK30010	300x100x18	Clyde - 700T	96	12,000,000
> DK35292	352x92x21	Ocean Work	75	Request

Tank Barges

File	Dimensions	BBL	Remarks	Built	Price
> TB00817	180x50x10	-	Inland	77	Offer
> TB01010	105x19x-	952	Water	56	Request
TB03120	120x30x6	3289	Inland	73	Charter
★ TB06428	168x40x-	6428	Inland	-	110,000
TB10001	195x35x11	9000	Inland Dbl - (8)	74	Request
TB10002	232x35x11	10360	Inland	84	Offer
TB10003	196x41x11	10000	Inland	46	150,000
> TB10011	119x34x15	10000	Inland	74	Request
TB10035	195x35x11	9500	Double - (2)	61	175,000
★ TB10182	180x50x10	-	Ocean Single	99	378,000
> TB10183	150x50x12	-	Ocean Single	99	385,000
> TB10195	195x35x13	10000	Inland	65	Charter
TB12570	137x50x13	12500	Inland Box	58	75,000
★ TB16070	205x42x13	16070	Ocean	60	105,000
> TB18021	210x60x12	19000	Ocean	89	Request
+ TB18180	180x44x16	-	Ocean	66	Offer
★ TB19004	227x43x15	19300	Ocean	78	Request
TB19348	250x48x11	19348	Inland Box	60	Offer
> TB19577	190x50x14	14577	Ocean Single	99	Offer
★ TB20300	227x43x13	20300	Ocean	71	Request
★ TB21003	264x50x-	21408	Inland	50	118,000
TB22002	295x52x12	-	ex-Sulfur	-	125,000
> TB23026	262x37x15	-	Coastal	75	600,000
TB23290	290x50x12	23500	Inland	48	135,000
+ TB24002	260x48x12	24000	Ocean	55	Offer
+ TB24003	260x48x12	24000	Ocean	54	Offer
★ TB24290	290x50x12	25684	Inland	52	92,000
TB25176	220x54x15	25176	Ocean	68	Offer
TB25290	290x52x11	25620	Inland Bunker	52	295,000
★ TB26002	290x50x12	25974	Inland	62	114,000
★ TB26006	290x50x12	25974	Inland	62	92,000
TB27000	300x54x-	27000	Inland	64	Charter
★ TB28286	287x52x18	-	Ocean	73	Offer
★ TB29000	298x54x12	28870	Inland	75	Offer
★ TB29001	298x54x12	28858	Inland	75	750,000
+ TB29260	260x52x19	31316	ex-Ocean	60	630,000
★ TB30001	240x52x17	29200	Ocean	-	Offer
> TB30052	282x52x8	21000	Ocean Double	93	Offer
> TB30053	282x52x8	21000	Ocean Double	93	Offer
> TB30912	230x60x18	30912	Coastal	99	Request
+ TB37627	272x68x17	37600	Ocean	56	1,360,000
TB40002	352x64x18	40000	ex-Ocean/Dbl	81	Request
> TB40270	271x72x20	40000	Ocean Single	97	Request
+ TB44040	402x78x-	44000	Ocean Double	94	Request
+ TB49250	250x76x18	49508	Ocean	69	Offer
> TB60314	315x83x20	60000	Ocean	96	Request
★ TB70002	334x64x24	70000	Ocean	68	Request
+ TB86358	359x68x24	89136	Ocean Single	76	Request
★ TB99021	563x90x45	282942	Ocean	56	Offer

Hopper Barges

File	Dimensions	Remarks	Built	Price
HB06000	60x30x12	Lash - (4)	83	30,000
HB08024	80x24x6	Inland	-	32,000
> HB10421	105x21x-	Ocean Split	-	Request
> HB15555	155x56x20	Dump	89	Request
+ HB16843	168x43x16	Coastal Dump	58	Offer
★ HB17140	171x42x16	Inland Dump	62	185,000
★ HB17143	171x42x16	Inland Dump - (3)	62	265,000
> HB18032	180x33x10	Ocean Split	-	Charter
HB19529	195x35x16	Ocean Hopper	71	400,000
HB19537	195x35x11	Cement	59	250,000
> HB19640	197x38x15	Propelled Dump	75	Request
★ HB25053	250x53x11	Cement	67	250,000
> HB25944	259x44x21	Coastal Hopper	53	500,000
HB26659	259x59x19	Propelled Dump	90	Charter
★ HB27269	272x68x23	Ocean Hopper	59	Request
> HB28165	281x66x-	Ocean Hopper	91	1,400,000
> HB28263	282x63x33	Ocean	78	Offer
> HB34851	359x50x24	Ocean Hopper	61	840,000
HB45376	453x76x36	ITB	79	Request
> HB47578	475x75x35	Ocean Hopper	66	685,000

Miscellaneous Barges

File	Dimensions	Remarks	Built	Price
> MB04339	44x40x8	Jack-Up	99	Request
MB05020	50x20x5	Lift Boat	68	75,000
> MB06868	70x70x7	Jack-Up	85	1,200,000
+ MB06945	69x45x14	Dive Barge	67	129,500
> MB08060	80x60x7	Jack-Up	81	Request
+ MB10428	104x28x-	Office Barge	-	105,000
+ MB11135	106x34x11	Quarters	35	420,000
MB12031	120x30x7	Quarters	-	275,000
> MB13140	131x40x-	Quarters	-	Request
> MB13612	146x122x14	Jack-Up	83	Request
> MB13632	136x32x10	Mooring Barge	74	390,000
> MB14292	150x32x9	Jack-Up	-	Request
MB15036	150x36x12	Production	-	237,500
+ MB15044	150x46x10	Quarters - 54	93	685,000
+ MB16050	160x58x12	Quarters - 28	-	600,000
> MB17052	171x52x4	Quarters - 53	76	Request
> MB19688	197x89x16	Pile Driver	87	Request
> MB19773	197x74x16	Maintenance	80	Request
> MB20056	200x56x14	Ocean Lay	69	Request
> MB20114	200x114x36	Jack-Up	70	Request
MB20830	208x30x7	Quarters	-	925,000
> MB21139	217x40x18	Jack-Up	65	Request
> MB22144	221x44x12	Maintenance	89	Request

Details believed correct, not guaranteed. Offered subject to prior sale or

Marcon Newsletter

Phone: (360) 678-8880 E-mail: info@marcon.com
 Fax: (360) 678-8890 Website: www.marcon.com
 Telex: 4931464

File	Dimensions	Remarks	Built	Price	File	Dimensions	Machinery	HP	Built	Price
> MB23040	231x41x6	Quarters - 73	92R	Request	SU18113	180x40x13	2xCATD399	2250	79	1,570,000
> MB24282	243x82x16	Ocean Work	80	Request	> SU18144	181x40x14	2xCATD399	2250 K	79	Request
> MB25285	253x85x15	Ocean Work	79	Request	SU18236	182x36x16	4xCAT	3400	66	Charter
> MB25560	230x60x13	Cable Layer DP2	98	Request	> SU18240	183x39x18	2xPolar	4200	71	Request
+ MB26048	260x48x15	Booster Barge	-	Request	> SU18338	183x38x16	2xWichmann	3600	73	1,700,000
MB27072	270x70x14	Quarters - 400	77	600,000	> SU18346	183x45x17	2xCAT3512	3000	99	Request
> MB28165	279x65x-	Ocean House	91	1,400,000	> SU18445	184x47x17	2xMWM	3500	74	1,975,000
> MB30092	300x90x19	Ocean Lay	56	Request	> SU18449	184x46x-	2xDeutz	3600	75	Request
> MB31984	325x80x20	Ocean Work	80	Request	> SU18452	184x42x25	2xMWM	3500	73	2,100,000
> MB32825	328x56x32	Jack-Up Rig	93	Request	SU18502	185x38x15	2xEMD16645	3900	70	Request
> MB33107	331x107x22	Ocean Work	95	Request	SU18504	185x40x14	2xEMD16645	3000	78	Request
> MB36400	364x45x9	Quarters	76	Request	> SU18507	185x39x15	2xLister	4000 K	73	Request
> MB37445	364x45x-	Quarters - 225	85	1,700,000	SU18517	185x40x14	2xEMD12567	2400	73	1,310,000
> MB39399	394x99x20	Quarters	84	Request	> SU18560	185x38x15	2xEMD16645	3900	81	1,360,000
MB40076	400x76x20	Ocean Work	70	6,000,000	> SU18562	185x38x14	2xEMD16567	3200	82	1,310,000
					> SU18839	188x38x18	2xMAN	4600	76	2,100,000

Supply Boats

File	Dimensions	Machinery	HP	Built	Price	File	Dimensions	Machinery	HP	Built	Price
> SU13424	135x25x12	2xSACM	2400	74	Charter	> SU19038	190x38x15	2xEMD16645	5750	73	Request
> SU13526	135x25x12	2xSACM	2400 K	75	Charter	> SU19039	194x40x18	2xEMD16645	5750	75	Request
SU17032	140x32x11	2xGM16V92	1200	84	1,000,000	> SU19040	190x40x16	2xEMD16645	3900	78	1,825,000
SU14626	146x26x11	2xGM12V92	1200	81	850,000	> SU19042	190x40x16	2xEMD12645	4300	79	1,830,000
> SU14739	147x39x18	2xEMD16645	6000	76	Request	> SU19055	190x40x16	2xEMD12645	4300	79	1,565,000
SU16537	165x36x13	2xCATD398	1700	68	Request	SU19056	190x40x16	2xEMD16645	3900	78	1,820,000
SU16540	165x36x15	2xGM16V149	1800	67	Request	> SU19144	191x40x17	2xMAK	5300	74	1,800,000
> SU16610	166x36x15	2xGM16V149	1860	70	1,050,000	> SU19205	192x43x22	2xBergen	7200 K	84	Request
SU16620	166x38x13	2xCATD398	1700	97R	Request	SU19206	192x40x14	2xCATD399	2250	76	2,075,000
SU16636	166x38x13	2xGM16V149	1800	80	Request	> SU19301	194x40x18	2xNohab	7040 K	75	Request
> SU16736	175x36x16	2xMWM	1900	73	580,000	> SU19344	193x43x19	2xB&W	3000	75	Request
> SU16744	167x44x13	2xMTU	1540	79	1,050,000	> SU19345	193x39x19	2xNohab	3080	75	2,600,000
> SU17001	170x37x14	2xLister	2400 K	68	Request	> SU19441	194x40x17	2xNohab	7040 K	75	1,820,000
SU17040	180x40x14	2xCAT3516	3400	79	Request	SU19455	194x50x-	2xEMD16645	5750	76	Request
> SU17505	175x36x13	2xMAK	3800	72	750,000	> SU19643	196x43x21	2xMAK	6000	76	2,075,000
> SU17606	176x38x14	2xGM16V149	1860	75	1,565,000	SU19645	196x43x18	None	-	New	1,050,000
> SU17607	176x37x16	2xLister	4000 K	73	Charter	> SU19700	197x43x20	2xMAK	6120 K	83	Request
> SU17645	175x38x14	2xEMD12645	3000	74	1,460,000	> SU19704	197x43x20	2xMAK	6120 K	84	Request
> SU17646	176x45x12	2xCAT3412	1248	97	2,400,000	> SU19705	196x43x21	2xMAK	7300	77	2,600,000
> SU17649	177x50x10	2xCAT3412	1040	83	Charter	> SU19706	197x44x21	2xMAK	7300	76	2,590,000
> SU17684	176x38x14	2xCATD3512	2400	82	1,155,000	> SU19741	197x41x16	2xDaihatsu	4200 K	82	Request
> SU17939	179x39x-	2xIndustrie	4000 K	72	Request	> SU19749	197x43x20	2xSulzer	8640 K	82	Request
> SU18001	180x38x14	2xCATD399	2250	75	Request	> SU19848	198x41x19	2xB&W	4858	74	Request
> SU18013	185x38x14	2xEMD16567	3200	75	1,565,000	> SU20008	201x41x18	2xNohab	7040 K	76	Request
> SU18022	180x40x14	2xEMD2645	3000	79	1,565,000	> SU20018	201x41x18	2xNohab	7040 K	76	3,100,000
> SU18037	180x38x14	2xEMD12645	3000	74	Request	> SU20045	200x46x17	2xWartsila	5300 K	99	Request
> SU18050	180x40x14	2xCATD399	2250	79	1,310,000	> SU20129	202x40x19	2xDeutz	7200 K	83	Request
> SU18065	180x38x14	2xEMD16567	3280	76	1,050,000	> SU20238	202x38x15	2xYanmar	3520	82	Request
> SU18108	180x38x14	2xGM16V149	2240	77	1,050,000	SU20600	207x40x16	2xAlco	5600	76	790,000
SU18110	180x40x14	2xEMD16567	3200	79	1,820,000	> SU20703	190x40x16	2xEMD16645	3900 K	76	790,000
> SU18112	180x40x-	2xCATD399	2250	78	900,000	> SU20741	208x42x19	2xStork	8000 K	74	Request
						> SU20946	209x43x70	2xWerkspoor	7200	75	Request
						> SU20950	210x49x18	2xWartsila	8920	99	Request

Details believed correct, not guaranteed. Offered subject to prior sale or

Marcon Newsletter

Supply Boats Continued

File	Dimensions	Machinery	HP	Built	Price
> SU20951	209x43x20	2xWerkspoor	8000	75	2,500,000
> SU20952	209x43x20	2xWerkspoor	8000	73	2,100,000
> SU21001	210x43x20	2xDelaval	7500	77	Request
> SU21042	210x43x21	2xB&W	8480 K	75	Request
> SU21043	209x42x20	2xB&W	8480	75	Charter
> SU21145	211x45x23	2xAlco	8000 K	75	Request
> SU21250	212x45x22	2xNohab	7040	75	Request
> SU21545	215x45x19	2xMAK	3000	76	2,700,000
> SU21646	216x46x23	2xBolnes	4200 K	77	Request
> SU22002	220x52x25	4xMAK	13000	79	Request
+ SU22540	224x40x19	None	-	-	Request
> SU24661	246x59x26	4xBergen	14400	99	Charter
> SU26559	264x59x23	2xSulzer	6120	85	Request

Utility Boats

File	Dimensions	Machinery	HP	Built	Price
> UB05920	59x20x-	2xCummins	600	93	Request
UB06526	65x26x9	-	-	80	133,000
> UB07631	76x31x9	2xCummins	1160	94	Request
> UB08027	80x26x-	2xCAT3406	600	92	Request
> UB08028	80x28x-	1xCAT	855	97	Request
UB08222	82x22x11	2xCATD379	1130	-	165,000
> UB08500	85x24x-	2xCummins	840	78	320,000
> UB08526	85x26x10	2xVolvo	580	73	Request
UB08533	85x33x11	2xGM12V92	900	81	Request
UB09000	90x22x9	2xGM12V71	680	73	Request
> UB09821	98x21x9	1xSKL	578	68	Request
> UB09933	99x32x9	2xCAT	1264	86	Request
> UB10030	100x24x12	2xGM12V71	680	65	Request
★ UB10033	100x24x10	2xGM16V71	910	72	Request
+ UB10034	100x24x-	2xGM12V71	680	72	Request
UB10324	103x24x10	2xGM16V71	910	78	700,000
UB11032	110x24x11	2xGM16V92	1200	80	525,000
UB11035	110x24x11	2xGM12V71	680	74	1,130,000
UB11042	110x26x10	2xGM16V92	1272	80	Request
UB11043	110x26x10	2xGM16V92	1200	81	450,000
> UB11044	110x28x10	2xCAT3412	1040	80	525,000
> UB11231	112x26x11	2xGM16V92	1252	79	420,000
UB11824	118x24x9	2xGM16V71	910	70	1,025,000
> UB11826	118x26x11	2xGM16V92	1252	-	525,000
> UB12038	120x26x10	2xGM12V149	1400	79	420,000
UB12527	125x26x10	2xGM16V92	1200	80	800,000
> UB12627	121x27x12	2xGM16V149	2560	80	1,500,000
> UB13331	133x31x11	2xCrepelle	1900	83	950,000
UB14026	140x26x10	2xGM12V149	1400	78	1,150,000
UB14032	140x32x11	2xGM16V92	1200	84	1,000,000
+ UB14432	159x32x9	2xGM16V71	910	57	245,000

Research, Dive & Rescue

Built	File	Dimensions	Machinery	HP
+ RV06518	65x18x8	1xGM8V71	230 64	250,000
> RV07026	78x23x9	2xCummins	700 91	Request
> RV07622	76x22x9	2xCAT3406	540 83	Request
> RV07926	79x26x-	2xGM12V71	740 73	250,000
+ RV08622	86x22x8	1xCATD353	325 71	Request
> RV09400	94x25x-	3xCummins	- 93	Charter
> RV09626	96x26x-	2xMAN	549 82	1,720,000
> RV09820	98x20x9	1xMaybach	592 60	105,000
+ RV10600	106x26x13	1xCATD398	850 84	Request
> RV11542	115x42x12	2xCATD398	1700 78	Request
> RV11926	119x26x6	2xMAN	548 82	1,975,000
> RV12001	120x36x8	2xGM12V71	680 82	685,000
> RV12327	123x27x12	2xMTU	4600 81	Request
+ RV12530	124x30x9	2xCAT353	850 41	305,000
> RV12627	126x27x12	2xGM16V149	2560 80	1,500,000
> RV12827	128x28x11	2xYanmar	2200 K 82	Request
> RV14800	144x32x-	4xAutomotor	2000 64	Request
> RV15278	152x27x13	2xGM16V71	910 69	790,000
> RV16433	164x32x-	2xStork	1700 65	Request
> RV16538	165x38x15	2xCATD399	2250 72	840,000
> RV16539	165x38x15	2xCATD399	2250 73	840,000
> RV16936	169x37x-	2xLister	1600 -	Request
RV17332	177x32x12	2xEMD12567	2460 -	760,000
> RV17537	175x36x13	2xMAK	3800 71	840,000
+ RV17538	175x38x18	2xEMD8-567	1600 67	Request
> RV18437	184x37x15	2xLister	- 70	Request
> RV18444	185x45x-	2xMirrlees	4000 K 74	Request
> RV18445	184x44x12	2xGM16V92	1232 83	Request
> RV18503	186x40x-	2xCATD399	2250 82	Request
★ RV18537	190x37x15	2xLister	4000 70	Charter
> RV18632	187x32x16	1xSteam	1000 55	Request
RV18933	206x33x21	1xB&W	2800 97R	Request
> RV18940	189x40x14	2xYanmar	2800 82	Charter
> RV19007	190x40x16	2xNohab	4000 76	1,500,000
> RV19369	195x38x19	2xMirrlees	1300 80	2,075,000
RV19500	192x40x14	2xEMD12645	3000 83	Request
> RV20135	201x35x14	2xSulzer	1920 80	Request
> RV20343	203x43x16	4xDaihatsu	4020 75	1,500,000
RV21014	210x40x14	2xCAT3516	3000 82	Request
> RV21035	210x33x23	1xMAK	1750 64	1,050,000
RV21140	211x40x14x	2xCAT3512	2500 86	Request
★ RV21300	211x40x-	2x-	1700 67	Request
+ RV21353	213x53x15	2xCATD399	2250 70	Request
RV21440	214x40x14	2xEMD12645	3000 77	Request
RV22046	220x445x16	2xCAT3516	3000 84	Request
> RV23439	234x40x21	4xFairbanks	10560 88R	Request
> RV23452	234x52x-	2xFuji	2800 84	1,000,000
> RV24339	243x39x-	3xGM12V149	1800 -	Request
> RV25057	250x56x22	2xDeutz	3000 73	4,000,000

Marcon Newsletter

Phone: (360) 678-8880 E-mail: info@marcon.com
 Fax: (360) 678-8890 Website: www.marcon.com
 Telex: 4931464

File	Dimensions	Machinery	HP	Built	Price
> RV25844	258x44x-	4xMirrlees	7320	77	Charter
> RV26141	261x41x25	3xDeutz	2200	63	Charter
> RV26343	263x43x34	2xWartsila	1065	-	Request
> RV26560	265x59x23	2xNohab	5280	80	Request
> RV27252	272x52x32	1xBergen	2956	-	Request
> RV27400	274x40x-	1xSmit-Bolnes	1700 K	62	Request
> RV27752	277x52x23	4xHedemore	7200	75	Request
★ RV27851	278x51x25	2xAlco	3280	68	2,900,000
> RV28541	285x41x20	1xWartsila	-	70	550,000
+ RV29246	292x46x27	1xSteam	5520	60	750,000
+ RV29652	295x52x28	4xFairbanks	5749	66	950,000
+ RV29653	303x52x28	4xFairbanks	5748	64	950,000
> RV32658	326x58x18	2xDaihatsu	5600	78	Request
> RV36760	367x60x38	2xPielstick	8000	73	Request
> RV43900	439x59x35	5xRuston	6705	84	Request
> RV43900	439x59x35	5xRuston	6705	84	Request

Crew Boats

File	Dimensions	Machinery	HP	Built	Price
CB03201	32x-x-	2xGM653	296	65	53,000
> CB03400	34x11x4	2xCAT3208	510	89	37,500
CB03616	35x16x-	2xGM6V53TI	800	90	240,000
> CB03812	38x12x7	2xVolvo	600	72	78,000
CB04008	46x-x-	2xGM8V71	478	77	Request
+ CB04614	46x14x6	2xGM8V71	460	82	150,000
> CB04814	47x14x6	2xGM	-	69	235,000
> CB04915	49x15x-	2xDaimler	644	76	152,000
CB05017	50x16x7	2xCAT3408	870	83	105,000
★ CB06117	61x17x8	2xGM12V71	680	-	35,000
+ CB06314	63x14x-	2xGM12V71	1060	65	200,000
+ CB06522	65x16x8	2xGM12V71	720	66	300,000
CB06529	65x19x9	2xGM12V71	900	84	275,000
> CB06533	65x20x8	2xGM12V71	1020	83	Request
+ CB07534	48x34x9	4xLugger	2432	97	2,100,000
+ CB09621	96x21x10	3xCAT3412	2328	71	300,000
CB10000	100x-x-	2xGM12V149	1400	69	395,000
CB10002	100x-x-	3xGM12V71	1530	76	Request
> CB10020	100x21x10	2xGM16V149	1800	79	210,000
CB10027	100x21x9	3xGM12V71	1530	73	550,000
+ CB10049	100x22x-	3xGM12V71	1530	81	Request
CB10050	100x21x10	3xGM12V71	1530	78	700,000
CB10052	100x22x9	3xGM12V71	1530	75	315,000
CB10053	100x22x9	3xGM12V71	1530	77	315,000
CB10507	105x22x9	3xGM12V71	1530	79	675,000
CB10524	105x22x9	3xGM12V71	1530	79	625,000
CB10527	105x21x10	3xGM12V71	1530	81	560,000
> CB11015	110x26x9	3xGM12V71	1530	82	660,000
CB11016	110x25x8	4xGM12V71	2400	76	Request
> CB11039	110x22x8	3xGM12V71	1530	81	630,000

File	Dimensions	Machinery	HP	Built	Price
CB11041	110x22x9	3xGM12V71	1530	78	Request
CB11050	110x25x-	4xGM12V71	2100	80	610,000
CB11051	110x26x9	3xGM12V71	1530	81	315,000
+ CB12000	120x25x10	4xGM12V92	2800	82	Request
> CB12014	119x25x10	2xCATD398	1700	69	425,000
CB12023	125x23x10	3xGM12V92	2025	79	Request
> CB12026	120x24x10	3xCAT3412	2550	78	Request

Landing Crafts

File	Dimensions	Machinery	HP	Built	Price
+ LC03612	36x11x-	2xGM453	200	-	39,500
> LC05214	58x14x5	2xGM6-71	330	44	Request
+ LC05600	56x-x-	4xGM6-71	660	-	Request
+ LC05618	56x14x-	2xGM8V71	460	-	85,000
+ LC05619	56x14x6	2xGM6-71	330	65	143,000
> LC07022	70x21x-	2xPerkins	240	68	Request
> LC07025	70x24x-	2xGM671	320	88	390,000
+ LC07401	74x21x-	4xGM6-71	660	60	199,000
+ LC07421	74x21x-	4xGM6-71	660	54	Request
+ LC07423	74x21x-	4xGM6-71	660	-	Request
+ LC07724	77x24x9	3xGM6-71	495	80	350,000
> LC08218	82x19x5	2xScania	300	66	Request
> LC09625	96x24x-	2xMWM	612	56	75,000
> LC10528	105x27x-	2xCummins	850	75	Request
+ LC11040	110x40x-	2xGM12V71	680	-	Request
> LC11436	114x36x-	2xMWM	820	78	Request
> LC11632	133x32x9	2xCummins	1160	94	Request
> LC12732	127x32x10	2xYanmar	640	98	1,000,000
> LC13030	130x30x8	2xCAT3406	570	89	Request
> LC13230	122x30x15	2xDeutz	598	81	410,000
+ LC13538	135x38x7	3xCAT3406	975	85	1,750,000
> LC13639	136x39x10	3xCAT	645	91	Request
> LC13640	136x39x10	2xDeutz	750	91	Request
+ LC14034	141x33x10	2xGM12V71	680	44	685,000
> LC16033	168x33x8	2xGM16V71	900	80	1,510,000
> LC16440	164x39x-	2xCAT353	850	75	Request
> LC16539	165x39x11	2xCAT3412	1500	99	Request
> LC17736	177x36x10	2xCAT3408	940	96	Request
> LC19336	193x36x9	2xCAT	940	94	Request
> LC19360	193x60x14	2xGM	1250	83	Request
> LC19600	197x39x11	2xCAT3412	1500	99	2,800,000
> LC20138	208x38x11	2xCAT	1362	92	1,150,000
> LC21845	245x55x12	2xCATD399	2250	77	Request
> LC22651	226x51x15	2xCATD399	2250	79	Request
> LC23352	233x52x15	2xCAT3412	1340	96	2,050,000
> LC23456	234x55x14	1xWichmann	1800	79	Request
> LC24060	248x60x14	2xCAT3412	1080	95	1,050,000
> LC27353	273x53x13	2xDaihatsu	2000	77	Request
+ LC38456	384x56x16	4xEMD16278	6800	54	Request

Details believed correct, not guaranteed. Offered subject to prior sale or

(Continued from page 1)

tank barges in the U.S. but orders for anchor-handling or coastwise / ocean tugs will be minimal.

In the second-hand market as of November, Marcon International has arranged the sale of 25 vessels and barges including a total of eight tugs totaling 19,495HP, four ocean deck barges totaling 21,657dwt and six crewboats. Even with the generally depressed price of oil during 1999, most owners have not been keen to sell any supply or tug supply boats, preferring to hang on until things improve. The tug and barge S+P markets though have been active. Transportadora Maritima de Baja California of Ensenada, Mexico has purchased from Conrad Consortium, B.V.I. the deck ocean barge 'DIPONEGORO'. New owners took delivery in Mamuju, Indonesia where she had been idle in a tidal moorage for the past 2 years. The barge was built at Jiangdu Shipyard, China during 1995 and has a dwt of 10,987 tons. Buyers are also purchasing from same sellers two 1996 built sister barges with delivery scheduled for Jan. 2000. Both sister barges are employed carrying nickel ore in Indonesia. New owners intend to fit the barges with self-discharging equipment and use them to transport sand and gravel from their Mexican mines and quarries to San Diego and other U.S. West Coast ports. Portolos Salvage & Towage of Piraeus has sold their 143', 6,000HP, Greek flag tug "EVERLAST" (ex-Bilibino) to Canadian buyers. The tug originally was built by Hakodata Dockyard of Japan for the Russian company Far East Shipping (FESCO) as an articouple linked ocean tug pushing 9,512 dwt, 118 x 23m log barges in the Far East. Propulsion is by twin Daihatsu 8 DSM-32 diesels with controllable pitch props in steering kort nozzles providing a bollard pull of @85 tonnes. Portolos Salvage operated "Everlast" as a salvage tug since their purchase in 1997 assisting in the salvage of a number of vessels including the double tow/salvage of the burning tug "Macedon" and 17,199dwt "Rothnie" soon after purchase followed by the refloating of the abandoned gasoline tanker "Serifos" under a wreck removal contract. Through 1998 and '99 she continued salvage and assist work. McAllister Towing of New York purchased the U.S. flag tugs "SEA RACER" and "PUERTO NUEVO" from Crowley Marine Services of Seattle. The 121', 2875BHP "SEA RACER" which was originally built by Pacific Coast Engineering in 1966 and powered with a single EMD 16-645E5 will be renamed "BUCKLEY McALLISTER". The 96', 1530BHP twin screw "PUERTO NUEVO" was built in 1964 by Equitable Equipment and powered with twin CAT D398A's and on charter to McAllister at the time of purchase. Sales are also pending and expected to conclude during the next 60 days on eight additional vessels and barges.

1998 and 1999 brought an unprecedented wave of mergers and acquisitions from major oil companies down to boat operators and shipyards. Although we will no doubt see a few more, the latest spate of consolidation has probably peaked. Some fleets operating today as independent entities will probably not be around in 2010, but small operators will continue to be vital to the health of the industry. They can often focus on niches, make smaller, more strategic and sometimes riskier acquisitions plus provide competition which keeps the big players in check. Many companies, especially in the offshore petroleum industry, are juggling for position, new business and market share in the future and 2000 / 2001 should be active and interesting times.

All of here at Marcon International wish you the very best for the Holiday Season and a most successful and prosperous 2000.

MARCON INTERNATIONAL, INC.
P.O. Box 1170, 22 Front Street
Coupeville, Washington 98239

Address Correction Requested

Presorted Standard
U.S. Postage
PAID
Coupeville, WA 98239
Permit No. 43

